# FY B. Com - Semester - ISub: Commerce - I(Introdiction to Business)Q. - Select the appropriate answer from the options given below:

1.---- refers to transfer of any government function to the private sector.

- a) Liberalization
- b) Privatization
- c) Globalization
- d) Organization
- 1. Business is a form of ----- activity.
  - a) Economic
  - b) Non-economic
  - c) Religious
  - d) Social
- 2. A business firm can reduce the risks through \_\_\_\_\_
  - a) Insurance
  - b) Regular dealings
  - c) Quality focus
  - d) Government control
- 3. Business firms are subject to \_\_\_\_\_\_ control in the form of rules & regulations.
  - a) Government
  - b) Companies
  - c) Customer
  - d) Financial
- 4. \_\_\_\_\_\_is concerned with identification & satisfaction of customer requirements.
  - a) Marketing
  - b) Finance
  - c) Production
  - d) Inventory

5.

- \_\_\_\_\_ is concerned with sales and closely coordinated with marketing.
  - a) Sales function
  - b) Production function
  - c) Public relations
  - d) Corporate planning
- 6. CSR activity is Mandate is made by which act
  - a) The companies Act, 2013
  - b) Contract Act
  - c) Factories Act
  - d) Competition Act, 2002
- 7. Business is Divided into
  - a) Industry and commerce
  - b) Trade and non- trade
  - c) Primary and manufacturing
  - d) Producing and Retailing
- 8. \_\_\_\_\_ fills up the knowledge gap.
  - a) Advertising
  - b) Production
  - c) Insurance
  - d) Transport

- 9. Business objectives are -----.
  - a) Opposite to each other
  - b) Mutually supportive
  - c) Conflicting
  - d) Supportive
- 10. Mining & Oil exploration are the examples of \_\_\_\_\_industries.
  - a) Primary
  - b) Construction
  - c) Extractive
  - d) Manufacturing

#### \_\_\_\_\_concept of business is concerned with customer satisfaction.

a) Modern

11. \_\_\_

- b) Traditional
- c) Profit making
- d) Loss making
- 12. Survival & Growth are the \_\_\_\_\_objectives of business.
  - a) Social
  - b) Organic
  - c) Economic
  - d) Human
- 13. Creation of wealth is one \_\_\_\_\_objective of the business.
  - a) Social
  - b) Economic
  - c) Politic
  - d) Human
- 14. Global business leads to \_\_\_\_
  - a) Independent countries
    - b) Inter-dependence of countries
    - c) Free countries
    - d) Liberal Countries
- 15. The term business literally means\_
  - a) A state of being busy
  - b) Engaged in marketing operations
  - c) Engaged in production activities
  - d) Engaged in sales activities
- 16. Objectives of business should be\_\_\_\_\_.
  - a) Flexible
  - b) Rigid
  - c) Confusing
- d) Unclear

17.

- designs services for SSIs.
- a) TCO
  - b) NSIC
  - c) NIESBUD
- d) NABARD
- 18. Companies intimate DIN to \_\_\_\_\_.
  - a) ROC
    - b) CCI
    - c) Govt.
    - d) Private
- 19. Consistently declining performance suggest need of -----.
  - a) Closure

- b) Turnaround
- c) Reorganization
- d) Liquidation
- 20. ----- denotes the combination of two or more firms in such a way that only one survives while other one is dissolved.
  - a) Liquidation
  - b) Amalgamation
  - c) Merger
  - d) Acquisition
- 21. Economic liberalisation is a new philosophy accepted in India after ------.
  - a) 1985
  - b) 1991
  - c) 2005
  - d) 2010
- 22. Global business leads to -----.
  - a) Independent countries
    - b) Inter-dependence of countries
    - c) Free countries
    - d) Advance counties
- 23. ----- includes trade and aids to trade.
  - a) Commerce
  - b) Employment
  - c) Profession
  - d) Industry
- 24. Insurance ------ the possible risk of loss in business.
  - a) Raises
  - b) Minimizes
  - c) Balances
  - d) Increases
- 25. Intensification strategy is a ----- type of growth.
  - a) Internal
  - b) External
  - c) Global
  - d) Outsoursing
- 26. ----- involves closing down a firm and selling its assets.
  - a) Liquidation
  - b) Amalgamation
  - c) Merger
  - d) Privatization
- 27. ----- is a refinancing deal in which debt-holder gets an equity position in exchange for cancelation of debt.
  - a) Debt-equity
  - b) Swap
  - c) Debt
  - d) Equity
- 28. ----- is necessary for the removal of the sickness in the industry.
  - a) Reorganization
  - b) Restructuring
  - c) Closure
  - d) Privatization

- 29. ----- may be defined as any arrangement whereby two or more parties cooperate in order to run a business or to achieve commercial objectives.
  - a) Joint venture
  - b) Partnership
  - c) Amalgamation
  - d) Merger
- 30. ----- may be defined as any arrangement whereby two or more companies liquidated and a new company is formed.
  - a) Liquidation
  - b) Amalgamation
  - c) Merger
  - d) Privatization
- 31. Objective of the business should be -----.
  - a) Rigid
  - b) Flexible
  - c) Confusing
  - d) Changeable
- 32. ----- objectives are known as three-fold objectives.
  - a) Organic
  - b) Economic
  - c) Social
  - d) National
- 33. Objectives offer ------ justification for the existence of the business firm.
  - a) Economic
  - b) Social
  - c) Legal
  - d) Human
- 34. Production aspect of business is called -----.
  - a) Industry
  - b) Commerce
  - c) Trade
  - d) Manufacturing
- 35. ----- refers to reduction of government control over business sector.
  - a) Liberalization
  - b) Privatization
  - c) Globalization
  - d) Sociolisation
- 36. ----- refers to relaxation of laws or rules by the government.
  - a) Liberalisation
  - b) Privatization
  - c) Globalization
  - d) Recognition
- 37. ----- refers to retrenchment of surplus staff.
  - a) Downsizing
  - b) Training
  - c) Recruitment
  - d) Placement
- 39. ----- refers to the process of integration of an economy with the world economy.
  - a) Specialization
  - b) Liberalization
  - c) Privatization
  - d) Globalization

40.---- represent the sale of a segment of a company to a third party.

- a) Divestitures
- b) Take over
- c) Acquisition
- d) Dis-investment

41.Restructuring comes ------ in the life of business enterprises.

- a) Once
- b) Occasionally
- c) Repeatedly
- d) Never
- 42.----- strategy helps to spread business risks.
  - a) Growth
  - b) Expansion
  - c) Diversification
  - d) Collaboration

43. The activity concerned with production of goods and services is called -----

- a) Profession
- b) Business
- c) Commerce
- d) Industry
- 44. The essence of business is -----.
  - a) Buying and selling
  - b) Profit maximization
  - c) Cheating of consumers
  - d) Service
- 45.To earn more profit is one of the ----- objective.
  - a) Economic
  - b) Social
  - c) National
  - d) Basic

46.Turnaround is needed when a company is -----.

- a) Making profit
- b) Incurring losses
- c) Doing moderately well
- d) Sold

47.Turnaround is ----- term strategy.

- a) Specific
- b) Short
- c) Medium
- d) Long

48.Under globalisation production and marketing activities are conducted on ------ scale.

- a) Large
- b) Small
- c) Medium
- d) Wholesale

49. Well defined objectives give -----.

- a) More profit to the company
- b) Clear direction for achieving the objectives
- c) More popularity to the company
- d) Branding of company

50.Commercial activity aimed at making profit is called -----.

- a) Commerce
- b) Trade
- c) Business
- d) Production

51. Business includes production and ----- of goods and services.

- a) Trade
- b) Distribution
- c) Creation
- d) Consumption
- 52. Modern business is -----.
  - a) Dynamic
  - b) Complicated
  - c) Complex
  - d) Limited
- 53. Aids to trade is also called as -----.
  - a) Auxiliary services
  - b) Subsequent service
  - c) Service sector
  - d) Business
- 54. Unattractive areas of a business are reduced in ------ strategy.
  - a) Retrenchment
  - b) Growth
  - c) Stability
  - d) Collaboration
- 55. Loss making units should require ----
  - a) Restructuring
  - b) Turnaround
  - c) Merger
  - d) Expansion
- 56. Turn around is a ----- strategy.
  - a) Medium
  - b) Short
  - c) Permanent
  - d) Long term
- 57. Government has deserved \_\_\_\_\_\_sector.
  - a) public
  - b) private
  - c) proprietorship
  - d) partnership
- 58. \_\_\_\_\_\_\_strategy involves extending existing products to new markets.
  - a) market development
  - b) product development
  - c)market penetration
  - d) vertical diversification
- 59. \_\_\_\_\_takeover where the acquiring firm buys shares of other firm from open market.
  - a) negotiated
  - b) hostile
  - c) bailout

d) amalgamation

- 60.\_\_\_\_\_-restructuring involves a significant change in the financial structure of the firm.
  - a) financial
  - b) organizational
  - c) going public
  - d) downsizing
- 61. Business and its environment are -----.
  - a) Separable
  - b) Inseparable
  - c) Unrelated
  - d) Compact
- 1. Business environment develops by ------.
  - a) Chance
  - b) Choice
  - c) Accident
  - d) Sudden
- 2. Business environment is a challenge and -----.
  - a) An opportunity
  - b) Danger
  - c) Risk
  - d) Strength
- 3. Business has ----- capacity to influence its environment.
  - a) Limited
  - b) Unlimited
  - c) No
  - d) Equited
- 4. Business ----- education.
  - a) Opposes
  - b) Supports
  - c) Criticizes
  - d) Degrades
- 5. Customers form a part of ----- environment.
  - a) Micro
  - b) Macro
  - c) Internal
  - d) External
- 6. ----- environment brings consistency and fitness in government policies.
  - a) Political
    - b) Legal
  - c) International
  - d) Economic
- 7. ------ environment has direct and indirect impact on the working of business firms.
  - a) Business
  - b) Education
  - c) Situational
  - d) Political
- 8. Business Environment is always -----.
  - a) Rigid
  - b) Flexible
  - c) Stable
  - d) Changeable
- 9. ----- environment is concerned with different aspects of population.

- a) Demographic
- b) Socio- graphic
- c) Political
- d) Legal
- 10. Environment factors are \_\_\_\_\_.
  - a) Stable
  - b) Dynamic
  - c) Isolated
  - d) Flexible
- 11. Decision on location is an important element of \_\_\_\_\_\_.
  - a) Setting up of a business unit
  - b) Market research
  - c) Manufacturing process
  - d) Sales process

12. Analysis of competitors strategies is an element of \_\_\_\_\_environment analysis.

- a) Internal
- b) External
- c) International
- d) national
- 13. Society is one factor affecting \_\_\_\_\_.environment.
  - a) macro
  - b) micro
  - c) economic
  - d) social
- 14. Business environment is \_\_\_\_
  - a) Multi-dimensional
  - b) Single-dimensional
  - c) Productive
  - d) Unproductive
- 15. Business firms depend on \_\_\_\_\_\_environment for the supply of resources like raw material, water,etc.
  - a) Natural
  - b) Economic
  - c) Social
  - d) Technological
- 16. \_\_\_\_\_is a part of micro external environment.
  - a) Labour
  - b) Channel intermediaries
  - c) Management
  - d) Rawmaterial
- 17. Standards 11<sup>th</sup> & 12<sup>th</sup> constitute \_\_\_\_\_.
  - a) Secondary
  - b) Higher secondary
  - c) Primary
  - d) Professional
- 18. Specialized education constitute \_\_\_\_\_.
  - a) Professional
  - b) Higher
  - c) Primary
  - d) Higher secondary
- 19. Business needs \_\_\_\_\_& innovation to withstand competition.
  - a) Creativity

- b) Invention
- c) Dynamism
- d) Efficiency

20. ----- environment is influenced by economic policies of the government.

- a) Economic
- b) Social
- c) Demographic
- d) Political

21. Environment analysis enables a business firm to identify its strengths, weaknesses ------ and threats.

- a) Opportunities
- b) Risks
- c) Benefits
- d) Limitations
- 22. Proper ----- analysis helps a firm to formulate effective strategies in the various functional areas.
  - a) Business
  - b) Environment
  - c) Competition
  - d) Profit
- 23. Business environment consist of all the internal and ----- forces factors that affect the working of a business.
  - a) Horizontal
  - b) Vertical
  - c) Synonymous
  - d) External
- 24. Micro external factors like completion, government policies, customers have ------ and immediate effect on working of business.
  - a) Indirect
  - b) Temporary
  - c) Permanent
  - d) Direct
- 25. Change in Business Environment needs ------ time.
  - a) Casual
  - b) Minute
  - c) No
  - d) Unlimited
- 26. Environment of modern business is more complex and ------.
  - a) Suitable
  - b) Unsuitable
  - c) Predictable
  - d) Unpredictable
- 27. External environment includes political, social, economical and ------ factors.
  - a) Culture
  - b) Values
  - c) Technological
  - d) Religious
- 28. External environment includes macro factors and -----factors.
  - a) Political
  - b) Micro
  - c) Social
  - d) Legal
- 29. There is ------ relationship between education and business.

- a) Close
- b) No
- c) Opposite
- d) Immediate

30. The relationship between ------ and environment analysis is separable.

- a) Planning
- b) Organizing
- c) Coordination
- d) Communicating

31. Business environment regulates ----- of business activities.

- a) Limitations
- b) Scope
- c) Size
- d) Utility

#### 32. Internal environment can be -----.

- a) Rigid
- b) Controlled
- c) Unsafe
- d) Solid

33. Due to environment business firms take proactive and ----- decisions.

- a) Active
- b) Inactive
- c) Reactive
- d) Perspective
- 34. Before ------ it is necessary to analyses the internal & external environment.
  - a) Planning
  - b) Organizing
  - c) Coordination
  - d) Communicating
- 35. ----- is founder member of WTO.
  - a) England
  - b) USA
  - c) UK
  - d) INDIA
- 36. Timely scanning of environment enables a firm to take ------ measures.
  - a) Active
  - b) Inactive
  - c) Suggestive
  - d) Corrective
- 37. The social and ----- environment greatly influences business decisions.
  - a) Legal
  - b) Economic
  - c) Demographic
  - d) Cultural
- 38. Trading blocs gives preference to ----- countries.
  - a) Developing
  - b) Developed
  - c) Member
  - d) Non-member
- 39. Trading blocs are ----- to the growth of world trade.
  - a) Useful
  - b) Harmful
  - c) Dangerous

d) Favorable

40. Trading blocs are harmful to ----- countries.

- a) Member
- b) Non-member
- c) Neutral
- d) Neighbor
- 41. Trading blocs results in ----- creation.
  - a) Trade
  - b) Disputes
  - c) Restricted area
  - d) Business zone
- 42. World trade is ------ due to recession in the developed countries like USA.
  - a) Increased
  - b) Deceased
  - c) Not affected
  - d) Suffered
- 43. WTO is a forum of over ----- countries.
  - a) 200
  - b) 150
  - c) 100
  - d) 50
- 44. WTO is dominated by ----- countries.
  - a) Developed
  - b) Developing
  - c) Undeveloped
  - d) Privileged

#### 45. WTO is replaced by GATT in-----

- a) 1995
- b) 2000
- c) 2005
- d) 2010
- 46. WTO is ----- to developed countries.
  - a) Favorable
  - b) Unfavorable
  - c) Neutral
  - d) Applicable

## 47. Competition Act was passed in the Year -----.

- a) 2001
- b) 2002
- c) 2003
- d) 2004

48. ----- Environment of business is broadly divided into Micro & Macro environment.

- a) Internal
- b) External
- c) National
- d) International
- 49. ----- provides a multilateral framework for trade in services.
  - a) GAAT
  - b) WTO
  - c) WHO
  - d) Trading Blocs

1. Project planning process starts with -----.

- a) Discovery of promising business opportunity
- b) Preliminary investigation of the project
- c) Preparation of project report
- d) Submission of Project Report
- 2. Project report is used as ----- by an entrepreneur.
  - a) Communication tool
  - b) Bank document
  - c) Project planning tool
  - d) Guidance
- 3. Feasibility study of a project is -----.
  - a) Voluntary
  - b) Compulsory
  - c) Not compulsory
  - d) Not necessary
- 4. Feasibility report is prepared ------ feasibility studies.
  - a) Before
  - b) After
  - c) Along with
  - d) During
- 5. Feasibility study is ----- without preparation project report.
  - a) Possible
  - b) Not possible
  - c) Easy
  - d) Difficult
- 6. Promotion is ----- of business opportunity.
  - a) Invention
  - b) Setting
  - c) Indication
  - d) Discovery
- 7. ----- promoter promotes business after incorporation.
  - a) Occasional
  - b) Professional
  - c) Technical
  - d) Trained
- 8. ----- plan estimates capital requirements of business.
  - a) Business
  - b) Capital
  - c) Managerial
  - d) Administrative
- 9. Feasibility studies ------ business potentiality.
  - a) Estimates
  - b) Calculates
  - c) Forecasts
  - d) Hides
- 10. The item of manufacturing should be from ------ list.
  - a) Regular
  - b) Closed
  - c) Banned
  - d) Open
- 11. Feasibility report is prepared \_\_\_\_\_\_feasibility studies.
  - a) Alongwith
  - b) After
  - c) Before

- d) At the time of
- 12. Proximity to market of a plant is required in case of \_\_\_\_\_ products.
  - a) Perishable
  - b) Durable
  - c) Luxury
  - d) Semi-luxury

13. Project planning enables the company to \_\_\_\_\_\_the risks.

- a) Maximize
- b) Minimize
- c) Increase
- d) Fluctuate

#### 14. Project plan acts as a \_\_\_\_\_\_device to check the project progress.

- a) Controlling
- b) Uncontrolling
- c) Investment
- d) Divestment
- 15. \_\_\_\_\_states the various contents of the project report.
  - a) Cover page
    - b) Index

16.

17. A

- c) Project outline
- d) Management process
- \_\_\_\_\_\_feasibility refers to an analysis of whether the project is capable of being operated safely.
- a) Political
- b) Technological
- c) Safety
- d) Technical

# \_\_\_\_\_feasible project may be referred to as a "politically correct project".

- a) Technological
- b) Social
- c) Political
- d) Legal

## 18. Project report is prepared by the \_\_\_\_\_with the help of experts.

- a) Manager
- b) Promoter
- c) Engineer
- d) President

19. The business firm must conduct \_\_\_\_\_\_ of every firm.

- a) Cost-benefit analysis
- b) Survey
- c) Recruitment
- d) Placement

20. Promoters of business units dealing in hotels, food, & drugs need to obtain \_\_\_\_\_licence.

- a) FDA
- b) RTI
- c) Clearance from pollution control board
- d) VAT
- 21. An entrepreneur can establish business for -----.
  - a) Self-employment
  - b) ProfiteeringUnder
  - c) Mental satisfaction
  - d) Social status
- 22. District Magistrate issues clearance for -----.
  - a) Printing press

- b) Pesticides
- c) Cold storage
- d) Pollution
- 23. Provisional registration can be -----.
  - a) Renewed
  - b) Reviewed
  - c) Reclassified
  - d) Rectified
- 24. Service tax is a form of ----- tax.
  - a) Direct
  - b) Indirect
  - c) Derived
  - d) Perfect

25. Analysis of working condition is an element of ----- environment.

- a) Internal
- b) External
- c) International
- d) Business

26. Analysis of competitor's strategies in an element of ----- environment.

- a) Internal
- b) External
- c) International
- d) Legal
- 27. ----- acts a reference guide during the execution of the project.
  - a) Project report
  - b) Feasibility report
  - c) Legal report
  - d) Organization report
- 28. ----- feasibility refers to an analysis of whether is project is capable of being implemented and operated in the interest of stakeholders.
  - a) Safety
  - b) Political
  - c) Market
  - d) Economical

29. ----- feasibility study is concerned with current work practices and procedures.

- a) Operational
- b) Financial
- c) Economic

d) Social

30. Decision of location is an important element of -----.

- a) Setting up of business
- b) Market research
- c) Manufacturing process
- d) Assembling

31. Proximity of a plant to sources of raw material is desirable in case of ----- materials.

- a) Gross
- b) Net
- c) Wholesale
- d) Retail
- 32. Proximity to market of a plant is required in case of ----- products.
  - a) Fragile
  - b) Durable

- c) Luxury
- d) Casual
- 33. ----- number is required for directors of company.
  - a) DIN
  - b) TIN
  - c) TAN
  - d) PAN
- 34. ----- is required for tax deduction at source.
  - a) DIN
  - b) PAN
  - c) TIN
  - d) TAN

35. ----refers to systematically sequencing and scheduling a project.

- a) Project planning
- b) Feasibility study
- c) Project appraisal
- d) Project valuation

36. ----- refers to finding out practical utility of a project.

- a) Project planning
- b) Feasibility study
- c) Project appraisal
- d) Project costing

37. ----- feasibility study covers technical aspects of the proposed project.

- a) Technical
- b) Market
- c) Financial
- d) legal
- 38. ----- covers market potential of the project.
  - a) Technical
  - b) Market
  - c) Financial
  - d) Social
- 39. ----- studies profitability of the proposed project.
  - a) Technical
  - b) Economic
  - c) Market
  - d) Financial
- 40. ----- is a document containing details of feasibility studies undertaken.
  - a) Project report
  - b) Feasibility study report
  - c) Project appraisal report
  - d) Project costing report
- 41. ----- is a person who undertaken the preliminary steps necessary for formation of a company.
  - a) Promoter
  - b) Manager
  - c) Entrepreneur
  - d) Businessman
- 42. The ----- registers companies and ensures that all statutory requirements are completed by the company.
  - a) The Registrar of Companies,
  - b) the Mayor of the Municipal Corporation,

- c) the Chartered Accountant of the Company
- d) Company Secretary
- 43. Any company that sells its products needs to be registered for-----.
  - a) VAT
  - b) Sales tax
  - c) Income tax
  - d) GST

44. For exporting goods, it is necessary to get register with -----.

- a) DGFT
- b) Exim Bank
- c) Ministry of External Affairs
- d) WTO
- 45. ----- is required for depositing of TDS/TCS.
  - a) TAN
  - b) VAT
  - c) PAN
  - d) DIN
- 46. The ----- is the company's charter.
  - a) Memorandum
  - b) Articles of Association
  - c) Prospectus
  - d) Brochure
- 47. Project report is complete -----.
  - a) Plan of action
  - b) Document
  - c) Programme
  - d) Objective
- 48. MSME with a turnover of Rs. ----- have been exempted from payment of excise duty.
  - a) 1 crore
  - b) 5 crore
  - c) 7.5 crore
  - d) 10 crore
- 49. An entrepreneur is -----
  - a) Self-employed
  - b) Registered
  - c) Intelligent
  - d) lexible
- 50. PAN stands for -----.a) Permanent Account Number
  - b) Permanent Asset Number
  - c) Perfect Account Number
  - d) Pan Account Number
- 1. An entrepreneur ----- business ideas.
  - a) Rejects
  - b) Debates
  - c) Selects
  - d) Conceives
- 2. ----- relates an entrepreneur to the society.
  - a) Vision
  - b) Creativity
  - c) Innovation
  - d) Mission
- 3. Seed capital is a ----- factor.
  - a) Legal
  - b) Cultural

- c) Political
- d) Resource
- 4. Two terms 'entrepreneur' and 'manager' are used -----.
  - a) Interchangeably
  - b) Together
  - c) Meaningless
  - d) Synonymous
- 5. Intrapreneur is an ----- of business unit.
  - a) Manager
  - b) Acting entrepreneur
  - c) Head of unit
  - d) Consultant
- 6. The project is ----- of the entrepreneur.
  - a) Thought
  - b) Dream
  - c) Idea
  - d) Concept
- 7. Professional entrepreneurs are ------ in company promotion.
  - a) Promoters
  - b) Agents
  - c) Commissioned
  - d) Experts
- 8. ----- entrepreneurs are rational in their outlook.
  - a) Drone
  - b) Fabian
  - c) Imitating
  - d) Professional
- 9. Women entrepreneurs are ----- of the family.
  - a) Anchor
  - b) Out
  - c) Dependents
  - d) Member
- 10. The most successful entrepreneurs are the -----.
  - a) Innovators
  - b) Decision-makers
  - c) Procrastinators
  - d) Franchiser
- 11. Entrepreneurs facilitate\_\_\_\_\_\_formation in the country.
  - a) Regional development
  - b) Capital
  - c) Consumer welfare
  - d) Income inequalities
- 12. \_\_\_\_\_capital providers invest in firms that have the potential to develop into successful ventures.
  - a) Venture
  - b) Equity
  - c) Preferential
  - d) Bonus
- 13. \_\_\_\_\_requires paper qualification.
  - a) Venture capitalist
  - b) Entrepreneur
  - c) Intrapreneur
  - d) Mentor
- 14. The key strengths of \_\_\_\_\_\_include valuation of returns.

- a) Asset allocator
- b) Opportunist
- c) Adventurer
- d) Systemizer
- 15. \_\_\_\_\_\_entrepreneurs are individuals with innovative solutions to societys most pressing problems. a) Social
  - a) Social
  - b) Specialist
  - c) Systemizer
  - d) Opportunist
- 16. \_\_\_\_\_\_is where an individual believes that his behavior is guided by personal decisions.
  - a) Internal locus of control
    - b) External locus of control
    - c) Meditation
    - d) Mindfulness
- 17. \_\_\_\_\_ means steadiness, endurance & perseverance in the performance of the task.
  - a) Patience
  - b) Risk taking
  - c) Human relations
  - d) Organizing
- 18. The NIESBUD is located at \_\_\_\_\_
  - a) Ahmedabad
  - b) Bihar
  - c) Kerala
  - d) Orissa
- 19. The \_\_\_\_\_\_scheme was started to provide integrated administrative framework at the district level for promotion of small industries.
  - a) CEED
  - b) DIC
  - c) NSIC
  - d) SIDO
  - \_\_\_\_\_factors include higher salaries,bonus,etc
    - a) Monetaory
    - b) Non-monetory
    - c) Fiscal
    - d) Financial
- 21. An entrepreneur exploits change into an -----.
  - a) Opportunity
  - b) Threat

20. \_\_\_

- c) Strength
- d) Weakness
- 22. Entrepreneurs concerned with welfare of the people are called ------ entrepreneurs.
  - a) Social
  - b) Economic
  - c) Business
  - d) Optimist
- 23. Entrepreneurs need to take ----- decisions.
  - a) Proactive
  - b) Reactive
  - c) Quick
  - d) Inactive
- - a) Mezzanine

- b) Debt
- c) Equity
- d) Swap
- 25. ----- is an entrepreneur within an existing organisation.
  - a) Intraprenuer
  - b) Manager
  - c) Leader
  - d) Promoter

26. The key strength of ----- type of entrepreneurs is imagination.

- a) Visionary
- b) Opportunist
- c) Adventurer
- d) Orthodox

27. An ----- is a person who always looks for changes.

- a) Entrepreneur
- b) Financer
- c) Businessman
- d) Promoter

28. ----- implements the plans and ideas of an entrepreneur.

- a) Manager
- b) Promoter
- c) Businessman
- d) Marketer

29. ----- is now known as the practice of corporate management style that integrates risk-taking and innovation approaches.

- a) Intrapreurship
- b) Leadership
- c) Citizenship
- d) Managership

30. ----- acts like an entrepreneur while working within a large organization,

- a) Entrepreneur
- b) Leader
- c) Supervisor
- d) Manager
- 31. An ----- conceives business idea.
  - a) Entrepreneur
  - b) Intrapreneur
  - c) Manager
  - d) Businessman
- 32. An ----- entrepreneur is engage in manufacturing a product.
  - a) Industrial
  - b) Financial
  - c) Government
  - d) Agricultural
- 33. ----- entrepreneur is one who may or may not possess an aptitude for entrepreneurship but is tempted by the monetary rewards or profits to be earned form the business venture.
  - a) Pure
  - b) Agricultural
  - c) Professional
  - d) Social
- 34. ----- entrepreneur means an entrepreneur who is interested in floating a business but does not want to manage or operate it.
  - a) Professional

- b) Industrial
- c) Agricultural
- d) Technical
- 35. ----- entrepreneur is attracted by the various incentives , subsidies and facilities offered by the government.
  - a) Induced
  - b) Professional
  - c) Pure
  - d) Technical
- 36. ----- generation entrepreneur are those entrepreneurs who inherent the family business firms and pass it from one generation to another.
  - a) Second
  - b) First
  - c) Third
  - d) Fourth
- 37. A ----- Entrepreneur is a stereotyped entrepreneur whose aim is to maximize his economic returns at a level consistent with the survival of the unit with or without an element of growth.
  - a) Classical
  - b) Professional
  - c) Industrial
- 38. A ----- Entrepreneur trading activities.
  - a) Trading
    - b) Manufactures
    - c) Industrialist
- 39. A ----- does not possess any entrepreneurial background.
  - a) Founder
  - b) Professional
  - c) Pure
- 40. An entrepreneur is a -----
  - a) Visionary
  - b) Sole proprietor
  - c) Promoter
  - d) Business man